

# Sky TV Case

## Streamlines Invoice Processing Using Integrated SAP VIM + NFE Solution

ORIGEN



### Client:

Sky Brasil

### Challenge:

Decentralized invoice payment processing that resulted in the following problems:

- Poorly tracked vendor invoices
- Substantial delays and errors due to human intervention
- Higher costs

### Solution:

Centralized and traceable invoice processing powered by integrated SAP VIM and SAP GRC-NFE solutions

### Client Background:

Sky is a leading satellite TV and audio services provider for more than 30 million subscribers in the United States, Latin America and the Caribbean. It is committed to delivering household viewers seamless and high-quality access to local and international premium networks, videos on demand, and sports coverage, from anywhere and at any time, using the device of their choice. It also caters to businesses through its business services and offers mobile services for cars, boats, aircraft, and RVs.

### Situation:

The Accounts Payable Department of the client's Brazil operations was facing payments management issues due to a decentralized invoice processing system. Invoices were poorly tracked and processes were totally dependent on human intervention, which was prone to errors and mistakes. As a result, the client was confronted by unforeseen costs such as late fees and penalties, as well as substantial delays. This also increased the total cost of their products and services.

The SKY logo in a bold, red, sans-serif font.

# Sky TV Case

## Streamlines Invoice Processing Using Integrated SAP VIM + NFE Solution

ORIGEN



### The Benefits:

Enabling a SAP-powered centralized invoice processing resulted in the following benefits:

- 80% reduction in late fees and penalties related to overdue invoices (represented 20% of total outstanding invoice value)
- ROI in less than 4 months
- 50% reduction in vendor payment processing time
- Improved vendor relationships
- Full and transparent visibility through the entire end-to-end process
- Enhanced audit controls
- Centralized storage of vendor invoices

### The Solution:

Sky revamped its invoice processing using an integrated SAP VIM (Vendor Invoice Management) and SAP GRC-NFE solution, a unique approach recommended and delivered by Origen.

Origen was initially invited to participate in the SAP GRC-NFE Inbound implementation, which was proposed as a solution that could alleviate the problems confronting the client. But Origen proposed a more effective initiative that had never been completed in the marketplace before: combining and integrating the SAP VIM solution with the SAP GRC-NFE Inbound solution that was designed to help companies comply with the Brazil Electronic Invoicing requirement to automate and validate electronic invoices received from suppliers. This strategy transformed the client's invoice payment processing to a centralized and traceable procedural process, where people and human error were no longer responsible for any delays, and invoices were fully traceable and controlled in an automated fashion.